

# Cloud Harmonics Education Services



We go above and beyond to provide students with an unparalleled training experience. Leverage our education services to launch new opportunities and increase customer success.

## Learn from the Best

Cloud Harmonics provides the capabilities that technology and channel partners need to accelerate the adoption, ramp and sales of next-gen cybersecurity, software-defined data center and cloud technologies. Supporting partners at every go-to-market phase, Cloud Harmonics is the only distributor offering a purpose-built educational curriculum and platform (Orchestra), hands-on virtual sandbox testing environments, and pre- and post-sale tools and services to arm partners with the skills and confidence to add and profit from next-gen technologies in their portfolio.

Working with leading technology providers, Cloud Harmonics provides the awareness, technical proficiency and services support partners need to create opportunities, close deals and secure repeat business.

## Why Train with Cloud Harmonics?



**Experienced Instructors:** Attendees to Cloud Harmonics courses benefit from the insights and expertise of vendor-accredited trainers with a passion for security technology and real-world experience.



**Special Promotions:** We've created several programs (like our Elevate Program) for channel SEs to make sure your team is up to speed on the latest technology.



**Foundations Training Vouchers:** Use our exclusive Foundations classes to generate demand. Customers can redeem these either pre- or post-sales.



**Attractive Margins:** Bundle training into product purchases and ensure your customer has the training they need to effectively implement their security solution.



**Guaranteed to Run Classes:** All of our courses are guaranteed to run on the published schedule. This means no hassle of rearranging your schedule or last-minute cancellations.



**On-site Training Capabilities:** Onsite classes provide the same lecture and lab (via remote access) as our remote classroom offerings, but delivered in person to your group. We can also tailor our course modules for the optimal learning experience for your team.

**Contact your Cloud Harmonics account manager or email us at [info@cloudharmonics.com](mailto:info@cloudharmonics.com) for more information.**