Training

We go above and beyond to provide your customers with an unparalleled training experience. Leverage our Palo Alto Networks education services to launch new opportunities and increase customer success.

Education Services

Cloud Harmonics provides the capabilities that technology and channel partners need to accelerate the adoption, ramp and sales of next-gen cybersecurity, software-defined data center and cloud technologies. Supporting partners at every go-to-market phase, Cloud Harmonics is the only distributor offering a purpose-built educational curriculum and platform (Orchestra), hands-on virtual sandbox testing environments, and pre- and post-sale tools and services to arm partners with the skills and confidence to add and profit from next-gen technologies in their portfolio.

As the number one authorized training partner (ATP) for Palo Alto Networks for five years, attendees to Cloud Harmonics courses will benefit from the insights and expertise of vendor accredited trainers with real world experience. You can increase your general awareness of how the solution works and what it offers with Awareness sessions, dig deeper into its technical capabilities with Foundation training, and even get certified to be able to deploy, configure, manage, and optimize it.

Why Train with Cloud Harmonics?

Experienced Instructors: Attendees to Cloud Harmonics courses benefit from the insights and expertise of vendor-accredited trainers with a passion for security technology and real-world experience.

Special Promotions: We've created several programs (like our Elevate Program) for channel SEs to make sure your team is up to speed on the latest technology.

Foundations Training Vouchers: Use our exclusive Foundations classes to generate demand. Customers can redeem these either pre- or post-sales.

Attractive Margins: Bundle training into product purchases and ensure your customer has the training they need to effectively implement their security solution.

Guaranteed to Run Classes: All of our courses are guaranteed to run on the published schedule. This means no hassle of rearranging your schedule or last-minute cancellations.

On-site Training Capabilities: Onsite classes provide the same lecture and lab (via remote access) as our remote classroom offerings, but delivered in person to your group. We can also tailor our course modules for the optimal learning experience for your team.

Cloud Harmonics Palo Alto Networks Training

AWARENESS TRAINING

Cloud Harmonics offers unique Awareness training and virtual Sandbox (vSandbox) time to partners and customers, so they can see firsthand how new technologies work.

Course Name	Frequency	Duration	MSRP
Awareness Training: Aperture	1/month	2 Hours	FREE
Implementing Palo Alto Networks with Microsoft Azure	1/month	1 Day	FREE

FOUNDATION TRAINING

Cloud Harmonics delivers Foundation training that helps attendees understand the architecture and basic deployment capabilities of new technologies.

Course Name	Frequency	Duration	MSRP
Foundations of Palo Alto Networks Next Generation Firewalls	2/month	1 Day	FREE*

CERTIFICATION COURSES

Cloud Harmonics provides certification courses that enable attendees to build the proficiency they need to install, configure, integrate and optimize their new technology deployments.

Course Name	Frequency	Duration	MSRP
Firewall Essentials: Configuration and Management EDU-210	2/month	5 Days	$4,995
SPANISH Version Firewall Essentials: Configuration and Management EDU-210	2/month	5 Days	$2,495
Firewall: Optimizing Firewall Threat Prevention EDU-214	1/month	4 Days	$3,995
Panorama: Managing Firewalls at Scale EDU-220	1/month	2 Days	$1,995
Firewall: Troubleshooting EDU-330	2/month	3 Days	$2,995
Traps: Cloud Service Operations EDU-290	1/month	2 Days	$1,995

* Cloud Harmonics voucher required
** This class and pricing is only for LATAM students

Visit www.cloudharmonics.com/training/palo-alto-networks to view all course schedules