

ULTIMATE TEST DRIVES

Let your customers get hands-on experience with a solution. We can help facilitate a seamless, personalized UTD experience by hosting one of these half-day events to move key prospects to evaluations or SLR assessments.



FOUNDATIONS TRAINING

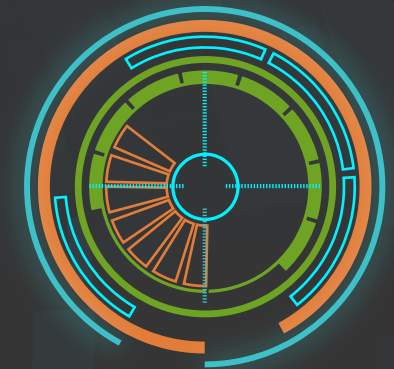
We offer exceptional training to our partners for free! These courses give an overview of the product, plus hands-on experience in our labs. Customers can also benefit by taking these courses to gain more insight into a product than what a typical demo might provide.

SECURITY ASSESSMENTS

One-hour sessions to discuss the customer's existing security controls and how they can increase coverage and effectiveness.



PRE-SALES SERVICES MENU



BARO
V-75
H-39/12
67.R14

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V-75
H-39/12
67.R14

SOLUTION DESIGN

Let our experts help you design and size the appropriate solution for your customers. With experience and knowledge of our vendor ecosystem, our solution architects can assist with picking the right product to address your customers' issues and fit within their budget.

Looking to qualify leads and scope opportunities better? Need help understanding exactly what the latest updates to technologies in your portfolio can do for your customers? Trying to anticipate what's next for your customers? Cloud Harmonics pre-sales offerings can help – giving you the tools and knowledge you need to successfully scope, bid and win.

vSANDBOX ENVIRONMENT

Use our dedicated lab environment to evaluate, learn, test and try products in a production environment without the hassle involved in shipping and installing a device/software, purchasing software licenses and acquiring the technical expertise and advice you need to successfully evaluate a solution.